

# Frontline Project Management On-Line Training Course (Instructor-Led)

Defining and Delivering successful Installation Projects are getting more critical for Systems and Security Integrators.

Losing \$1,000 on one project will cost you a \$59,000 project to make up.

This certification course will help you to improve your Project Cost Estimates and Empower your Project Team to deliver successful projects every time. It also helps you getting paid for every Change Order you are entitled to.

The "Key" is to run your Projects like a General or Electrical Contractor.

This course also provides a practical guide to
Organize the Project Team (tasks assignment) and
Design the Project Playbook to include Best
Practices, Forms and Checklists.

**Audience**: Project Managers, Project Leads, Estimators and Sales Executives.

**Duration: Four hours** of Self-Study Prerequisite Work and **Five 2-hours** Instructor-Led On-Line Sessions. Plus, a **Bonus Session** on Project Team Tasks Assignments and Project Playbook Guidelines

## **Upcoming Sessions:**

Check NSCA Website for the updated schedule

Format: (A) Self-Study and (B) Web Hosted

#### A) Self-Study Prerequisite (4 hours):

- > Estimating Exercise
- Financials Statements Fundamentals
- Project Management Fundamentals
- > IP Applications Overview

## B) On-Line Instructor-Led Interactive Session (10 hours):

## Module 1: Managing the Project Lifecycle Defining Phase

Review the Contract Documents
Validate the project Block Diagram and Scope
Understand the Contract Terms (Payment Terms,)
Conduct Project Kick-off Meeting(s)
Planning Phase

Prepare a Preliminary Milestones Schedule Develop the detailed Project WBS Define the Critical Path Method (CPM) Conduct the Project Cost Re-Estimate Plan and schedule the Project Resources

## Module 2: Managing the Project Lifecycle Implementation Phase

Control the Project Tasks Duration and Tasks Project Documentation and Communication Resources Procurement and Acquisition Field work and Subcontractors Management Project Quality Control and Job Safety Closing Phase

Customer Training
As-builts Documentation
Customer Acceptance (COC)
Warranty Initiation and Support Plans

#### **Module 3: Project Costs Estimating**

Review the Self-study Estimating Exercise Bottom-up Estimating Design Steps Sales Proposal Elements Pricing and Negotiating Change Orders

## **Module 4: The Business Side of Projects**

Overview of Financial Statements
Project Costs, and Labor Burden Rates
Gross Margins and Markups
Project Negative and Positive Slips
Project SOV and Cash Flow Management
Project Revenue Forecast and retro-Revenue

### **Module 5: The Contractual Side of Projects**

Construction Contracts Elements Contracts Methods and Types General and Special Conditions Managing Project Risks

**Bonus Session**: Project Team Tasks Definition (RACI) and Project Manual Content Review

Fee: \$550 (NSCA Members Pricing)
Register:

Online Training to Improve Your Project Management Team - NSCA