Defining and Delivering successful Installation Projects are getting more critical for Systems and Security Integrators.

Losing $1,000 on one project will cost you a $59,000 project to make up.

This certification course will help you to improve your Project Cost Estimates and Empower your Project Team to deliver successful projects every time. It also helps you getting paid for every Change Order you are entitled to.

The “Key” is to run your Projects like a General or Electrical Contractor.

This course also provides a practical guide to Organize the Project Team (tasks assignment) and Design the Project Playbook to include Best Practices, Forms and Checklists.

 Audience: Project Managers, Project Leads, Estimators and Sales Executives.

 Duration: Four hours of Self-Study Prerequisite Work and Five 2-hours Instructor-Led On-Line Sessions. Plus, a Bonus Session on Project Team Tasks Assignments and Project Playbook Guidelines

 Format: (A) Self-Study and (B) Web Hosted

 B) On-Line Instructor-Led Interactive Session (10 hours):

 Module 1: Managing the Project Lifecycle
 Defining Phase
 Review the Contract Documents
 Validate the project Block Diagram and Scope
 Understand the Contract Terms (Payment Terms,)
 Conduct Project Kick-off Meeting(s)

 Planning Phase
 Prepare a Preliminary Milestones Schedule
 Develop the detailed Project WBS
 Define the Critical Path Method (CPM)
 Conduct the Project Cost Re-Estimate
 Plan and schedule the Project Resources

 Module 2: Managing the Project Lifecycle
 Implementation Phase
 Control the Project Tasks Duration and Tasks
 Project Documentation and Communication
 Resources Procurement and Acquisition
 Field work and Subcontractors Management
 Project Quality Control and Job Safety

 Closing Phase
 Customer Training
 As-builts Documentation
 Customer Acceptance (COC)
 Warranty Initiation and Support Plans

 Module 3: Project Costs Estimating
 Review the Self-study Estimating Exercise
 Bottom-up Estimating Design Steps
 Sales Proposal Elements
 Pricing and Negotiating Change Orders

 Module 4: The Business Side of Projects
 Overview of Financial Statements
 Project Costs, and Labor Burden Rates
 Gross Margins and Markups
 Project Negative and Positive Slips
 Project SOV and Cash Flow Management
 Project Revenue Forecast and retro-Revenue

 Module 5: The Contractual Side of Projects
 Construction Contracts Elements
 Contracts Methods and Types
 General and Special Conditions
 Managing Project Risks

 Bonus Session: Project Team Tasks Definition (RACI) and Project Manual Content Review

 Fee: $550 (NSCA Members Pricing)

 Register:
 Online Training to Improve Your Project Management Team - NSCA