



## FOR IMMEDIATE RELEASE

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### **HERMAN Named KRAMER Distributor of the Year** *Leading Pro AV Manufacturer Recognizes its Top Distributor*

**MIAMI, FL., October XX, 2020** – Herman ProAV ([www.HermanProAV.com](http://www.HermanProAV.com)) a leading provider of professional AV products, procurement services, and labor resources to systems integrators in the commercial AV industry, returned to their physical offices after several months of working from home to find a package waiting with their award as Kramer Electronics 2019 “Distributor of the Year.”

Announced earlier this year, Clint Hoffman, Kramer US CEO stated, “We sincerely want to thank all the partners we have at Kramer for everything that was accomplished in 2019. These specific companies, however, went above and beyond for Kramer and are very deserving of the accolades.”

The accomplishments that led to Herman Pro AV's award include:

- Herman was Kramer's 2019 #1 Distributor in sales.
- Herman had a 66% growth over 2018 which was the second highest among (14) partners.
- Herman had the best sales distribution among the 18 different Kramer Product Categories.
- Herman has the Happiest Management Team in the industry. 😊

Jeffrey Wolf, Co-CEO of Herman stated, "At Herman, empowering our partners to achieve more is our top priority. Receiving this acknowledgement from such a valued partner as Kramer means a great deal to everyone on the Herman team."

Other companies recognized by Kramer included:

- National Reseller of the Year – B&H Photo.
- System Integrator of the Year – Conference Technologies, Inc.
- KORE System Integrator of the Year – Camcor, Inc.

#### **About Kramer Electronics**

Since 1981, Kramer Electronics has been a leading player and pioneer in the Pro AV industry. With 26 global offices across six continents and support and distribution in over 100 countries, Kramer offers an extensive and innovative Pro AV solutions portfolio for Corporate, Education, Houses of Worship, Government, Live Events, Healthcare, and more.

For over three decades, Kramer has built its reputation on strong personal relationships with its customers and providing the highest level of service and support in the industry. Kramer's award-winning analog and IP-driven solutions for collaboration, streaming, and control are at the forefront of an ever-evolving Pro AV industry.

## About Herman

Herman Pro AV is a leading provider of professional AV products, procurement services, and [labor resources](#) to systems integrators in the commercial AV industry. Celebrating over 55 years in business, Herman empowers Pro AV integrators to achieve more by relying on Herman for trained, experienced technical personnel, complete project coordination, and one-stop purchasing from more than 60 leading manufacturers. Integrator partners leverage Herman's deep industry experience and expertise to improve operational efficiencies and achieve time and cost savings related to the procurement and management of project materials and labor resources. In February 2020, Herman became part of Resideo's ADI Global Distribution business, a global distributor of security, AV and low-voltage products. To learn more, visit us at [HermanProAV.com](https://www.HermanProAV.com).

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