

Join Nonstop and Almo Hospitality at the Boutique Design Trade Fair (BDNY) in NY November 11-12. booth #164.



News Release

Almo Professional A/V Enters Exclusive Distribution Partnership with Nonstop

Nonstop Wireless Charging Alarm Clocks/Pads Available for Hospitality Environments Only Through Almo; New Products on Display at the BDNY Show Nov. 11-12 in New York

Philadelphia, PA — November 8, 2018 — [Almo Professional A/V](#), North America's largest professional audio visual distributor, today announced its dedicated [Hospitality Division](#) has entered an exclusive distribution partnership with [Nonstop™](#), manufacturer of modern, décor-driven and customizable wireless charging products for hotel properties. As a result of the partnership, Nonstop's designer-like [Station W](#) and [Station C](#) alarm clock/wireless charging solutions are now available through Almo.

Additionally, the Almo/Nonstop team will be in the **Nonstop booth (#164)** during the [Boutique Design Trade Fair \(BDNY\)](#) at the Jacob Javits Center November 11-12 where these charging solutions will be showcased to hotel designers, end user properties, management companies, ownership groups and more.

View the [Nonstop Blog](#), which focuses on educational information as it pertains to wireless charging trends for hoteliers and resellers.

According to Stephen McKay, senior vice president, Special Markets, Almo Professional AV, "This cohesive partnership enables Nonstop to focus on continual new product development and driving end user demand with hospitality flags and hotel designers while Almo focuses on logistics and serving resellers in bringing the product to market. This proven approach enables both organizations to maximize efficiencies and facilitate growth with a solid foundation and synergized relationship."

"Wireless charging is one of the hottest tech trends in hospitality, and it's really taken off since last year's announcement by Apple that new iPhones would adopt Qi, the open interface platform for wireless



L to R: Neil Betterton, CEO Nonstop, Apryl Lamberti, Director Business Development Hospitality, Almo, John Ropp, Director of Marketing and Business Development, Nonstop

charging supported by Android and others,” explained Apryl Lamberti, director of business development Hospitality, Almo Professional A/V. “Nonstop’s CEO, Neil Betterton, a seasoned hospitality industry business leader, and Matt Paprocki, an award-winning consumer electronics designer both bring extensive knowledge of the latest technology trends combined with decades of experience in the hospitality space.”

“First and foremost, we are a product design and development company,” said Neil Betterton, Nonstop co-founder and CEO. “Our goal is to build winning products and get them to market most effectively and efficiently. By partnering with Almo - a proven hospitality distributor with a vast reseller network - we have a key piece in place to support Nonstop’s rapid growth strategy.” He added, “We chose Almo because we’ve seen what they can do, we have a great relationship with their team, and because they are invested in our success.”

Eric Christiansen, managing partner at [Knitec, Inc.](#), a hospitality reseller said, “Nonstop is the right product at precisely the right time, which is why we chose to be a preferred Nonstop reseller partner.” He added, “We are confident that Nonstop’s unique alarm clock and wireless charging solutions will leave guests pleasantly surprised with high-tech conveniences that they’ll enjoy on their next stay, and that’s what our clients count on to drive to loyalty rates.”

Nonstop Products Available Through Almo

The Nonstop products offer a fresh, modern look with a designer appeal. In addition, the latest technology advancements at competitive pricing makes Nonstop the ideal alarm clock/wireless charging solution for nearly any property. Optional capabilities for custom advertising/branding also present the opportunity for properties to generate revenue and drive guests to attend on-property venues for added F&B revenues, event ticket sales, and more.

Station W

Station W is a hotel alarm clock/charging station for the modern guest. Upon entering the room, guests immediately notice the front-facing USB ports and 10 W Qi wireless charging tray. The Lightsleeper feature lets guests turn the display off completely. Station W comes with hotel-friendly features packed in an innovative and modern design.



Station C

Station C is a Qi wireless charging station for hotels with dual USB outlets featured together in a simple design. Station C is available in a range of cosmetic options including wood and marble laminates and fabric. Full 10W Qi fast-charging with Qi certification ensures the fastest, most compatible and safest wireless charging with essential features like foreign object detection. USB ports include 2.4A fast-charging with ports placed conspicuously on top for easy guest access. Unlike charging pads designed for consumer use, Station C is hotel-ready with a tamperproof charging cable and security clamp.

About Almo Hospitality

Almo’s Hospitality Division is reshaping expectations of a FF&E distribution partner by enabling integrators and resellers serving the hospitality market to simplify deployments for the guest room and beyond with industry-leading brands, the latest hospitality trends and distinctive new-to-market brands coupled with its specialized business development, FF&E and hospitality dedicated sales teams. Almo Hospitality’s five primary market categories include In-Room Entertainment and Guest Conveniences; Banquet and Conference Room; Guest Experience and Revenue Drivers; Indoor/Outdoor Furniture and

Recreation; and Managed Services. To view Almo's complete hospitality product offering, [click here](#). For more information about Almo Hospitality, go to www.hospitality.almoaproav.com.

About Almo Professional A/V

Almo Professional A/V is the nation's largest professional audio visual distributor with forward-thinking product integration, training and education, managed services, and technical support capabilities. With highly skilled sales and business development manager teams, reseller education programs, distribution centers across the U.S. and carefully chosen product lines for the Pro A/V channel, Almo Professional A/V provides customers with the full distribution experience on a local and a personal level. Almo Professional A/V is a division of Almo Corp., the nation's leading independent distributor of consumer electronics, major appliances, furniture and housewares. For more information about Almo Professional A/V, please call 888-420-2566 or go to www.almoaproav.com. Almo Professional A/V can also be followed on LinkedIn at to www.linkedin.com/company/almoaproav, Twitter at to www.twitter.com/almoaproav and on Facebook at www.facebook.com/almoaproav.

About Nonstop

Nonstop is a designer and manufacturer of modern, décor-driven and customizable guestroom technology products. Founded by seasoned hospitality business leader Neil Betterton and award-winning consumer electronics designer Matt Paprocki, Nonstop solves pervasive travel-tech problems by creating unique and affordable electronics for the hotel market. For more information, go to www.nonstopproducts.com or visit Nonstop on LinkedIn at www.linkedin.com/company/nonstopproducts.com.

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