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SurgeX Turns to Herman ProAV as Exclusive Fulfillment Partner

Knightdale, NC – May 30, 2018 – AMETEK Electronic Systems Protection (ESP), a leader in advanced power protection solutions, today announces an exclusive commercial distribution partnership with Herman ProAV. Effective June 1, 2018, all commercial SurgeX orders will be processed and facilitated by Herman ProAV.

The exclusive distribution partnership with Herman ProAV provides SurgeX customers with the ability to consolidate the sourcing of over 60 leading manufacturers anywhere in the U.S. from Herman's four distribution centers located in Georgia, New Jersey, Florida, and Nevada. More centralized warehousing of SurgeX products will provide our customers with quicker delivery times and lower freight costs, especially for West Coast customers. Additional support provided by the Herman support team will enable faster order processing times, same day shipping and enhanced customer support. Customers can expect to receive orders faster and more efficiently while retaining SurgeX direct pricing.

“You spoke and we listened,” said Rick Komendera, SurgeX Sales Manager for AMETEK Electronic Systems Protection. “In an effort to enhance the SurgeX customer experience, the partnership between SurgeX and Herman ProAV will provide additional support, benefits, and amenities our customers have asked of us. While the order fulfillment process has changed, our customers will continue to be supported by their appointed SurgeX representative.”

SurgeX customers who are existing customers of Herman will not experience any disruptions in their business and all SurgeX orders moving forward will be placed directly through Herman. SurgeX customers who are not currently customers of Herman ProAV have already been set-up with accounts within the Herman system. Both SurgeX and Herman customer service representatives will work with dealers to ensure a smooth transition.

“We are very excited to enter into this strategic partnership with SurgeX,” stated Jeffrey Wolf, Executive Vice President, Herman Pro AV” Our partnership with SurgeX has grown over the years and enabled us to leverage our capabilities towards greater benefits and value to our

mutual customers. We believe this partnership will improve the overall customer experience for SurgeX customers and we are looking forward to expanding this relationship.”

This exclusive agreement only affects commercial customers.

“We’re excited and confident that this partnership will allow us to strengthen our relationship with our customers and provide an enhanced SurgeX experience,” concluded Komendera.

For more information about SurgeX, please visit www.espsurgex.com.

For more information about Herman Pro AV, please visit www.hermanproav.com.

About AMETEK Electronic Systems Protection

AMETEK Electronic Systems Protection (ESP) is a leader in advanced power protection, intelligent diagnostics, remote monitoring solutions, and offers a complete power protection portfolio for the business equipment, imaging, audio visual, and gaming industries.

AMETEK ESP is a unit of AMETEK, Inc., a leading global manufacturer of electronic instruments and electromechanical devices with annual sales of approximately \$4.0 billion. To learn more about AMETEK ESP, visit espsurgex.com

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