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News Release

Almo Professional A/V Collaborates with Salamander Designs to Provide AV Furniture for Huddle Space Integration Projects

Electric Lift Stands, Credenzas and Cabinets for Collaboration and Huddle Spaces Offer Integrators Additional Revenue Opportunities

Philadelphia, PA — January 10, 2018 — Almo Professional A/V, North America's largest professional audio visual distributor with global reach, is "collaborating" with AV furniture manufacturer, Salamander Designs, Ltd. to offer a variety of electric lift stands, credenzas and cabinets for collaboration and huddle spaces. The new relationship gives integrators the opportunity to streamline AV projects through one distributor and earn additional revenue. As part of the new relationship, Salamander Designs has joined the 2018 Almo E4 AV Tour, which is scheduled to begin in March.

According to Brian Rhatigan, Director of Business Development for Almo Professional A/V, "With the popularity of large format interactive displays for collaboration, and as one of the largest distributors of Barco's ClickShare products, it makes sense for Almo to align with Salamander Designs to offer electric lift stands and other AV furniture. Salamander's credenzas and cabinets work well in corporate boardrooms and huddle spaces and can even be customized to fill specific project needs." He added, "This new relationship allows our partners to offer their clients complete room solutions and earn additional revenue from furniture sales."

"Salamander is pleased to partner with Almo Professional A/V to bring integrators all of the necessary products to outfit collaboration and huddle spaces," said Salvatore Carrabba, owner of Salamander Designs, Ltd. "At the same time, both Almo and Salamander are fully committed to providing the best products, customer service and support throughout the life of a project to ensure the best possible outcome for all parties."

The following Salamander Designs products are now available through Almo Pro A/V:

- Electric Lift Motorized Stand: Heavy duty mobile stands integrate seamlessly with Microsoft Surface Hub or VESA-compatible collaboration displays up to 300 pounds with fully adjustable motor control. With an extended range of motion from highest to lowest position, the stands achieve ADA compliance and provide the best user experience for collaborators.
- Electric Lift Wall Stand: For use with 55-inch Microsoft Surface Hub or VESA-compatible collaboration displays up to 175 pounds with fully adjustable motor control. Effortless precision ergonomics allow interactive displays to be raised for collaboration in presentation mode.

- Credenza Bundles: Large-capacity cabinet systems house all of the electronics for AV and IT systems. Freestanding and fully-integrated, the credenzas are ideal for retrofit installations, allowing for quick and efficient setup that can be done without additional professional support.

- Low Profile Cabinet Bundles: The low-profile credenzas are built to support AV/IT technology, while concealing all equipment and cables. Simple installation allows the cabinets to be affixed to any wall without special preparation. Their shallow depth provides a comfortable working position for interactive display users.

About Almo Professional A/V

Almo Professional A/V is the nation's largest professional audio visual distributor with forward-thinking product integration, training and education, managed services, and technical support capabilities. With highly skilled sales and business development manager teams, reseller education programs, distribution centers across the U.S. and carefully chosen product lines for the Pro A/V channel, Almo Professional A/V provides customers with the full distribution experience on a local and a personal level. Almo Professional A/V is a division of Almo Corp., the nation's leading independent distributor of consumer electronics and major appliances. For more information about Almo Professional A/V, please call 888-420-2566 or go to www.almoproav.com. Almo Professional A/V can also be followed on Twitter at http://twitter.com/almoproav and on Facebook at www.facebook.com/almoproav.

About Salamander Designs

For 25+ years, Salamander Designs has been designing and manufacturing high-quality, customizable furniture systems that make today's professional-grade AV equipment perform at its peak. Headquartered in a modern, 100 percent solar powered facility located in Bloomfield, Connecticut, Salamander's design philosophy fuses visual design, functional engineering and solid craftsmanship with a lifetime warranty. All Salamander AV furniture is hand-made with genuine materials and built-to-order in the USA. Products are backed by a professional customer service team and lean manufacturing system that ensures quick builds, and fast delivery. For more information, please visit https://www.salamanderdesigns.com/commercial/ or call 800-535-9910.

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