

BUSINESS SYSTEM ASSESSMENT

Business System Assessment Pays Dividends

A typical Systems Integrator uses between 4 and 8 different software programs to run their business. These disparate systems often require several people to conduct multiple key entries to align the systems — which creates errors and the need to re-do, a hidden but expensive waste of time and money. Further, each tool contains data that either can't be turned into useful information or must travel through "Excel hell" to make any sense. It's enormously time-consuming and frustrating for everyone.

The Navigate System Maturity Assessment helps you understand the true costs (labor effort, time, licenses, subscriptions, opportunity cost) of your business tools and associated processes — and gives insight into how well (or poorly) your company turns data into information for timely and intelligent management decisions.

A one-day onsite visit from Navigate Management Consulting, an NSCA Member Advisory Council (MAC) member, will provide a better handle on the maturity of your data systems and steer you toward solid, informed, well-founded business decisions.

In informal interviews we'll ask questions about how you manage and maintain data related to:

- Accounting
- Administration
- Change Orders
- Customer Service
- Design/Sales Engineering
- Estimation
- Finance/AP/AR
- Invoicing
- IT
- Job Costing/Analysis
- Procurement
- Project Close-Out
- Project Kick-Off
- Project Progress
- Project Scheduling
- Proposals/Quotes
- Resource Management
- Sales
- Scope Definition
- Time Tracking
- Warehouse Operations

From your team's answers about your systems, tools, processes, data and information generation, we can determine how mature (or costly) your company's systems are and how data is used to develop the information your staff members (and clients) need.

We'll provide a written report of our study and recommend potential areas of systems improvement (or acquisition), and help you see potential connections and correlations among your company data to provide meaningful information.

This "self-liquidating" initiative offers huge return on modest investment. To learn more or to schedule your meeting with Navigate, visit www.nsca.org/assessment.

