

Industry Solutions for System Integrators

Where innovation meets experience to solve your technology risk management needs. Working with OneBeacon Technology Insurance™ means you can rely on an exceptionally responsive team that is highly knowledgeable about the dynamic integration contractors industry. We don't just know tech, we're passionate about it and collaborate with others who share our focus. And because of our flat organization, you will always reach an empowered decision-maker who can promptly solve your risk management needs.



We're proud to have been selected by the National Systems Contractors Association (NSCA), along with TrueNorth Companies, to provide targeted insurance coverages and services for its member organizations.

We provide a comprehensive range of property-casualty coverages* and services tailored for the technology industry. Our solutions target the following industries:

Acoustics/Audio/Audio Visual

- Pro sound
- Unified communications
- Videoconferencing

Phone/Data/Networks

- Cabling
- CATV/MATV/IPTV
- Clocks
- Digital signage
- Equipment racks/cabinets/wall plates
- Fiber optics
- Networking
- Nurse call systems
- Telephony

Life Safety/Fire/Security

- Access control
- CCTV
- Fire alarms

- Security/alarm systems
- Video

Lighting

- Low-voltage lighting

Specialized Protection; Unique Needs

Recognizing the risks and exposures impacting integration contractors, we offer a suite of broad professional liability coverages, including technology errors or omissions, information risk, communications liability, and privacy regulatory proceedings defense expense.

- Worldwide coverage
- Information Technology Solutions™
 - Complete
 - » Admitted errors or omissions coverage; enterprise-wide policy language
 - » Modular approach to easily add:
 - Information risk liability, including first-party coverages
 - Communications liability coverage; including software code
 - Privacy administrative proceedings, fines and consumer redress liability

Property and Casualty

Property Protection—additional property coverages for technology may include:

- Brands and labels expense
- Patterns, molds and dies
- Precious metals
- Properties at other locations
- Trade shows & exhibitions
- Property in transit
- International air shipments
- Utility service interruption
- Contingent business income

Liability protection—our automatic coverage extension automatically provides coverage for:

- Blanket additional insured (primary and non-contributory coverage)
- Aggregate limit per project
- Blanket waiver of subrogation
- Bodily injury redefined; mental anguish
- Broadened named insured
- Broadened property damage
- Worldwide coverage territory
- Product recall expense

OneBeacon

TECHNOLOGY INSURANCE

OneBeacon Technology Insurance

is a brand of OneBeacon Insurance Group, Ltd., that delivers all-lines underwriting solutions for the technology, life science and medical technology, and telecommunications industries. The specific capabilities offered include risk control, claims and third-party vendor solutions. Products span property, casualty, cyber, E&O, international and products liability. Our dedicated team of insurance professionals delivers custom solutions as needed to each of our customers.

TrueNorth® is an entrepreneurial insurance and financial strategies firm focused on providing integrated solutions to clients. Our firm specializes in assisting business and individuals with customized solutions for their insurance and financial strategies needs. For businesses, we provide risk management/property casualty, employee benefits, retirement plans, strategic continuation planning for business succession, consulting and education. We provide additional niche specific services for the construction, medical, and transportation industries. We provide individual solutions in personal home, auto, liability, financial planning and health insurance. For more information, visit www.truenorthcompanies.com.

The National Systems Contractor Association (NSCA)

is the leading not-for-profit association representing the commercial electronic systems industry. The NSCA is a powerful advocate of all who work within the low-voltage industry, including systems contractors/integrators, product manufacturers, consultants, sales representatives, architects, specifying engineers and other allied professionals. For more information, visit www.nasca.org.

Visit onebeacontech.com for more information or contact Christopher Moede at 952.852.2457 or cmoede@onebeacontech.com.

You can also find us on:



International

- Global program offering excess difference in conditions/difference in limits coverage via endorsement to the package policy
- Local admitted coverage available
- Foreign voluntary workers compensation; includes unlimited repatriation expense
- Kidnap and ransom coverage
- Business travel accident

Superior Claims Service

No matter how much you prepare, claims happen. And when they do, you deserve an accessible partner who understands your loss and how to quickly resolve matters. Our claims professionals know technology business. This experience means you can anticipate superior customer service in response to your sophisticated needs. Our claims services include:

- 24/7 claims reporting options
- Initial claimant/injured party conwithin 24 hours
- Timely and thorough claim investigations
- Dedicated resources with deep industry expertise

Minimized Risk

Our risk management services are built to deliver high-quality solutions to help safeguard against risks that threaten your business success. Our flexible, innovative risk control services identify loss mitigation strategies for existing—and emerging—issues and technologies. Services include:

- Risk control consultation including customized service action plans
- Cyber risk evaluations
- Assistance with business continuity planning
- Fleet safety management
- Ergonomic program management
- Online and classroom safety training

The Benefits of a OneBeacon Solution

- A team of underwriters with the specialized experience and expertise to serve the integration contractors market, with the authority to make underwriting decisions
- Seasoned claims and risk control professionals who understand your businesses
- Our unwavering dedication to working with independent insurance agents and brokers
- As a member of OneBeacon Insurance Group, our business is backed by OneBeacon's financial strength

**Coverages may be underwritten by one of the following insurance companies: Atlantic Specialty Insurance Company, Homeland Insurance Company of New York, Homeland Insurance Company of Delaware, OBI America Insurance Company and OBI National Insurance Company.*

This material is intended as a general description of certain types of insurance coverages and services. Coverages and availability vary by state; exclusions and deductibles may apply. Please refer to the actual policies or consult with your independent insurance advisor for descriptions of coverages, terms and conditions. Some coverage may be written by a surplus lines insurer through a licensed surplus lines broker. Surplus lines insurers do not generally participate in state guaranty funds and insureds are therefore not protected by such funds.