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Inc. Magazine Unveils 35th Annual List of America's Fastest-Growing Private Companies—the Inc. 5000

Herman Integration Services Ranks No. 110 on the 2016 Inc. 5000 with Three-Year Sales Growth of 2,982%

Tampa, August 17, 2016 – <u>Herman Integration Services</u> ranked NO. 110 on <u>Inc.</u> <u>magazine's 35th annual Inc. 5000</u>, the most prestigious ranking of the nation's fastestgrowing private companies. The list represents a unique look at the most successful companies within the American economy's most dynamic segment— its independent small businesses. Companies such as Microsoft, Dell, Domino's Pizza, Pandora, Timberland, LinkedIn, Yelp, Zillow, and many other well-known names gained their first national exposure as honorees of the Inc. 5000.

"We're very excited to be recognized amongst such an impressive list of companies," said Chris Bianchet, President of Herman Integration Services. "Finding the right talent to deliver quality Audio/Visual services coupled with providing an exceptional client experience has been the cornerstone of our success."

"Our clients expect quality and the Herman team consistently delivers. We know our greatest assets are the people who make up team Herman. Providing continuous training for our technicians in the field fueled by structured processes in the office allows us to deliver superior customer service. We value teamwork, and know that this approach is essential to the success of our clients. We are grateful to our clients for their continued support and look forward to helping them be more successful."

The 2016 Inc. 5000, unveiled online at Inc.com and with the top 500 companies featured in the September issue of *Inc.* (available on newsstands August 23) is the most competitive crop in the list's history. The average company on the list achieved a mind-boggling three-year growth of 433%. The Inc. 5000's aggregate revenue is \$200 billion, and the companies on the list collectively generated 640,000 jobs over the past three years, or about 8% of all jobs created in the entire economy during that period. Complete results of the Inc. 5000, including company profiles and an interactive

database that can be sorted by industry, region, and other criteria, can be found at www.inc.com/inc5000.

"The Inc. 5000 list stands out where it really counts," says Inc. President and Editor-In-Chief Eric Schurenberg. "It honors real achievement by a founder or a team of them. No one makes the Inc. 5000 without building something great – usually from scratch. That's one of the hardest things to do in business, as every company founder knows. But without it, free enterprise fails."

About Herman

Herman Integration Services (Herman-IS) was started in 2012 and is the leading provider of labor resources to the commercial AV industry. We specialize in top quality technical integration services to AV Systems Integrators nationwide by providing trained and industry certified technicians, project managers, programmers, and engineers.

Herman is the source for professional AV products, procurement services and labor resources to systems integrators in the commercial AV and broadcast industries. Systems integrators rely on Herman for the products and services they need. Celebrating more than 50 years in business, Herman has leveraged its industry experience to help integrators improve operational efficiencies and achieve cost savings related to the procurement and management of project materials and labor resources. For more information, visit <u>www.herman-is.com.</u>

More about Inc. and the Inc. 500|5000

Methodology

The 2016 Inc. 5000 is ranked according to percentage revenue growth when comparing 2012 to 2015. To qualify, companies must have been founded and generating revenue by March 31, 2012. They had to be U.S.-based, privately held, for profit, and independent—not subsidiaries or divisions of other companies—as of December 31, 2015. (Since then, a number of companies on the list have gone public or been acquired.) The minimum revenue required for 2012 is \$100,000; the minimum for 2015 is \$2 million. As always, Inc. reserves the right to decline applicants for subjective reasons. Companies on the Inc. 500 are featured in Inc.'s September issue. They represent the top tier of the Inc. 5000, which can be found at http://www.inc.com/inc5000.

About Inc. Media:

Founded in 1979 and acquired in 2005 by Mansueto Ventures, Inc. is the only major brand dedicated exclusively to owners and managers of growing private companies, with the aim to deliver real solutions for today's innovative company builders. Winner of the National Magazine Award for General Excellence in both 2014 and 2012. Total monthly audience reach for the brand has grown significantly from 2,000,000 in 2010 to over 15,000,000 today. For more information, visit <u>www.inc.com</u>.

The Inc. 5000 is a list of the fastest-growing private companies in the nation. Started in 1982, this prestigious list of the nation's most successful private companies has become the hallmark of entrepreneurial success.