

# 2021 Economy – Good, Bad and Ugly

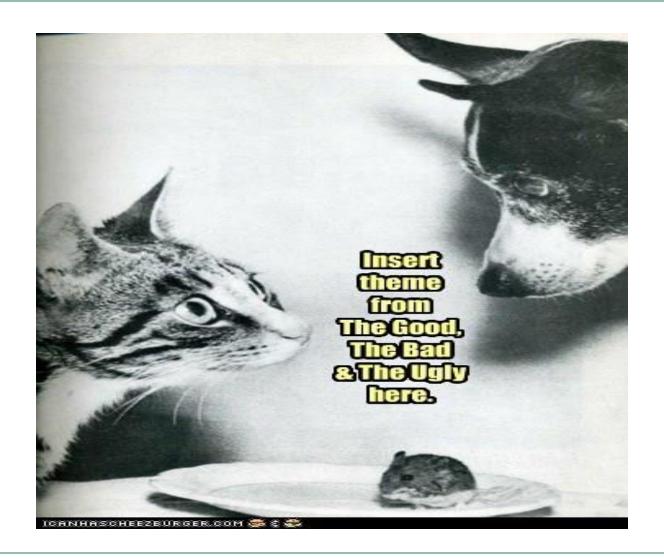
## NSCA Economic Update July 20, 2021

Chris Kuehl Managing Director – Armada Cl



## **Decisions, Decisions!**

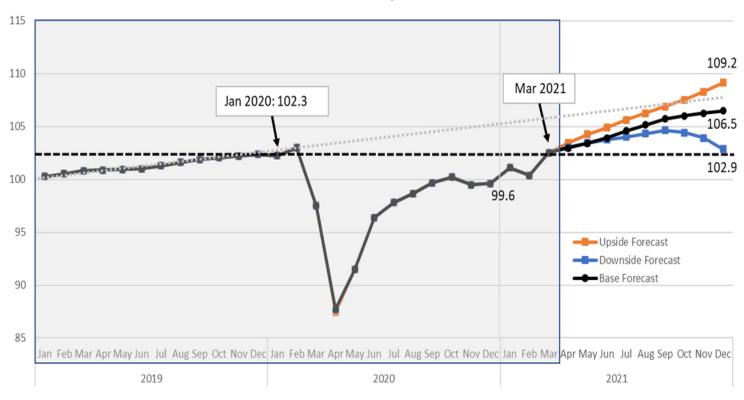




## **Good, Bad and Ugly Projections**



US Economic Outlook, Jan 2019 = 100



## The Good and the Bad (Ugly is Next Slide)



- Q2 grew at over 9.0%
- Lockdown ended in the majority of states
- Service sector has rebounded quickly
- Most measures up PMI, CMI, Capacity utilization, durable goods etc.

- Inflation rates
   spiking above 5%
   for real rate
- Too few job seekers
- Slower recovery in most of the world
- Slower pace than expected for vaccination

#### The UGLY!



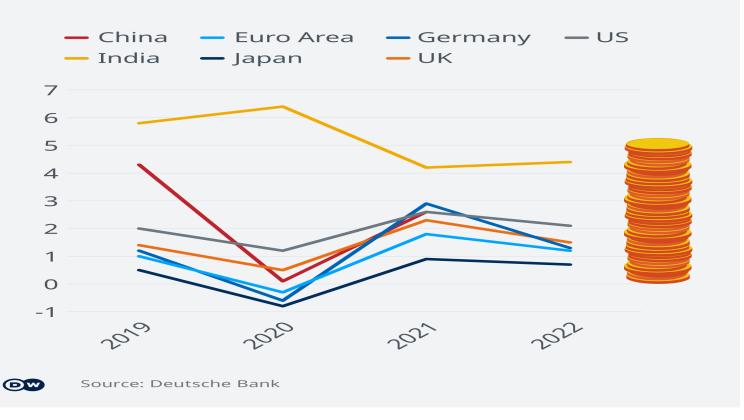
- Supply chain issues were bad before this all started and they will continue to deteriorate. The Just-In-Time model is about dead.
- Labor shortages are not entirely tied to the pandemic they also existed before and there will be no relief when the millions getting assistance are forced to look for jobs.
- Virus attacks are not a thing of the past. COVID 19 is not going away and neither are all the others (MERS, SARS, Avian flu, Swine flu, Ebola etc.)
- Major fault lines have developed globally. More chance of confrontation between US and China. Major instability in the developing world.

## **Transitory Inflation**



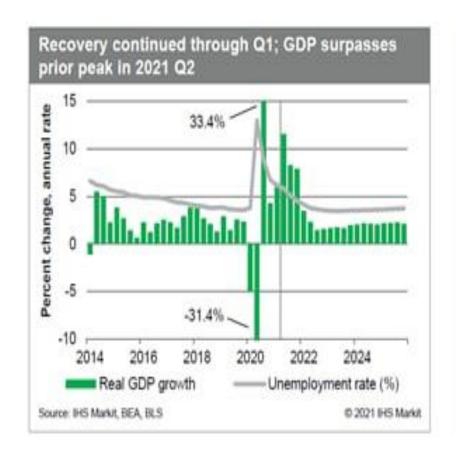
#### Inflation unlikely to get out of control

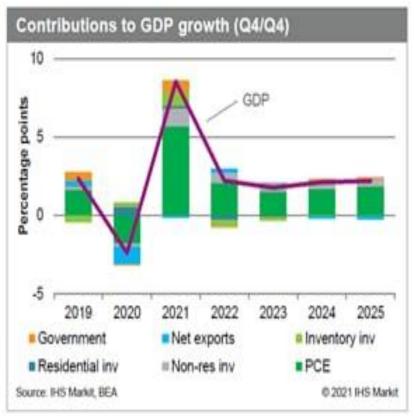
% change in fourth-quarter inflation from the same quarter in prior year



## **Growth Starts to Taper (and so does inflation)**



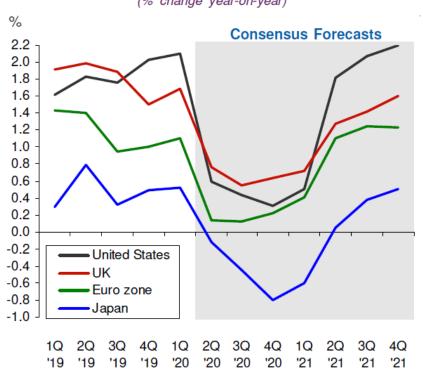




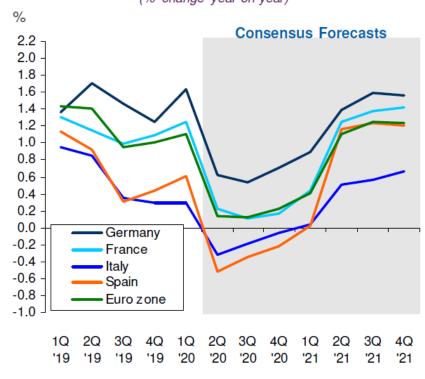
## **US Leads but Still Only at 2.2%**







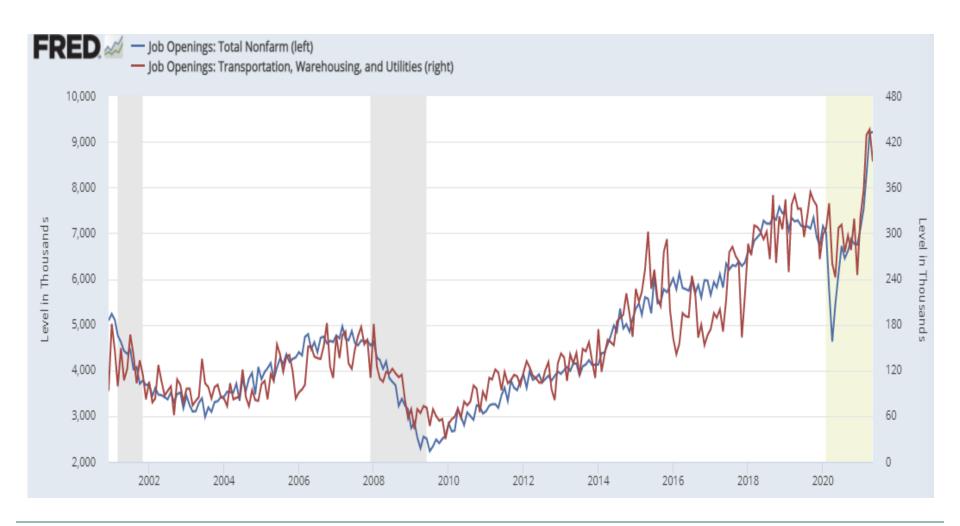
#### Quarterly Inflation (CPI) Consensus Forecasts – Germany, France, Italy, Spain and Euro zone (% change year-on-year)



Source: G7 and Western Europe Consensus Forecasts Survey, June 8, 2020

## **Job Openings Remain Strong**



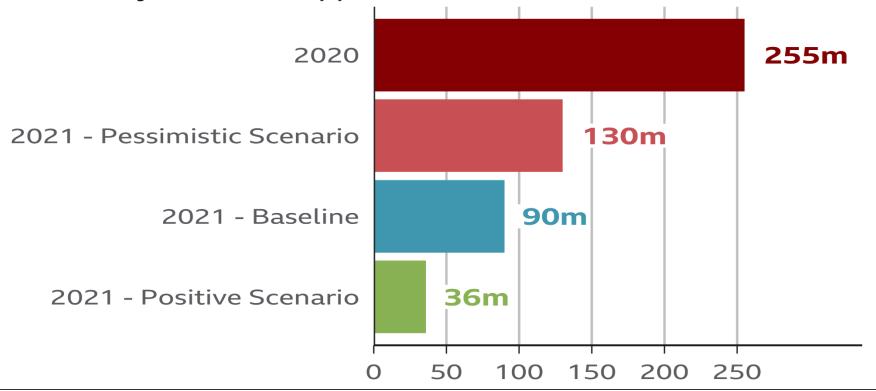


#### **Loss of Permanent Jobs**



## Global workforce collapse

The ILO's baseline scenario forecasts that 90 million full-time jobs will disappear in 2021



Source: International Labour Organization



#### **Back to the Office**

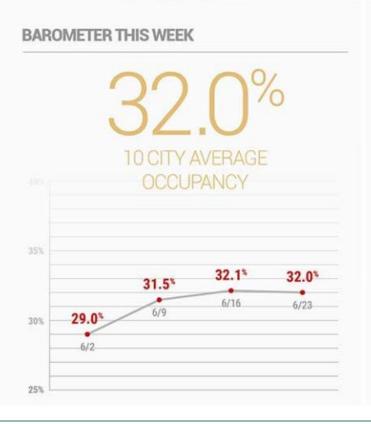




#### **KASTLE BACK TO WORK BAROMETER**

6.28.21

Weekly Occupancy Report from Kastle Access Control System Data



	Wed 6/16	Wed 6/23	% Change
Los Angeles metro	25.6%	27.1%	1.4% 🔺
Austin metro	50.3%	49.1%	1.3% 🔻
Washington D.C. metro	27.4%	26.3%	1.1% 🔻
San Jose metro	20.8%	21.5%	0.8% 📥
Philadelphia metro	29.9%	29.5%	0.4% 🕶
New York metro	21.7%	21.4%	0.3% 🕶
San Francisco metro	18.7%	18.9%	0.2% 📥
Dallas metro	49.2%	49.3%	0.1% 📥
Houston metro	48.8%	48.8%	0.1% 🕶
Average of 10	32.1%	32.0%	0.1% 🕶
Chicago metro	28.1%	28.0%	0.1% 🕶

## **Global PMI Readings**



Country		Latest Month	Prior Month			Latest Month	Prior Month	
country	Current	Manuf.	Manuf.	M/M	Current	Services	Services	M/M
	Month	PMI	PMI	Change	Month	PMI	PMI	Change
Global PMI	June	55.5	56.0	-0.5	May	59.4	57.0	2.4
Eurozone PMI	June	63.4	63.1	0.3	June	58.3	55.2	3.1
US	June	62.1	62.1	0.0	June	64.6	70.4	-5.8
China	June	51.3	52.0	-0.7	June	50.3	55.1	-4.8
Canada	June	56.5	57.0	-0.5				
Mexico	June	48.8	47.6	1.2				
Japan	June	52.4	53.0	-0.6	June	48.0	46.5	1.5
Germany	June	65.1	64.4	0.7	June	57.5	52.8	4.7
South Korea	June	53.9	53.7	0.2				
UK	June	63.9	65.6	-1.7	June	62.4	62.9	-0.5
France	June	59.0	59.4	-0.4	June	57.8	56.6	1.2
India	June	48.1	50.8	-2.7	June	41.2	46.4	-5.2
Italy	June	62.2	62.3	-0.1	June	56.7	53.1	3.6
Taiwan	June	57.6	62.0	-4.4				
Brazil	June	56.4	53.7	2.7	June	53.9	48.3	5.6
Spain	June	60.4	59.4	1.0	June	62.5	59.4	3.1
Russia	June	49.2	51.9	-2.7	June	56.5	57.5	-1.0
Netherlands	June	68.8	69.4	-0.6				
Ireland	June	64.0	64.1	-0.1	June	63.1	62.1	1.0
Greece	June	58.6	58.0	0.6				
Poland	June	59.4	57.2	2.2				
ASEAN	June	49.0	51.8	-2.8				
Vietnam	June	44.1	53.1	-9.0				
Australia	June	58.6	60.4	-1.8	June	56.8	58.0	-1.2
Switzerland	June	66.7	69.9	-3.2				
Hong Kong	June	51.4	52.5	-1.1				
Singapore	June	50.8	50.7	0.1				

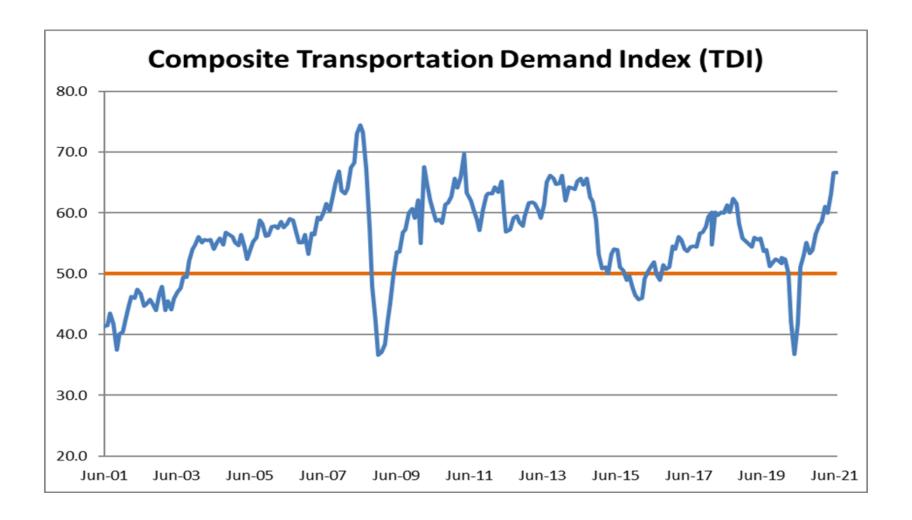
## **Retail Outlook**



Kind of Retailer	Percent Change								
Kind of Retailer	M/M	Y/Y vs '20	Y/Y vs. '19						
1. Total Retail	0.0%	51.2%	21.0%						
2. Motor vehicle & parts dealers	2.9%	104.5%	36.5%						
3. Furniture & home furn. Stores	-0.7%	196.4%	22.3%						
4. Electronics & appliance stores	1.2%	139.0%	12.1%						
5. Building material & garden equi	-0.4%	33.8%	39.6%						
6. Food & beverage stores	0.4%	1.5%	14.4%						
7. Health & personal care stores	1.0%	24.7%	13.4%						
8. Gasoline stations	-1.1%	76.1%	5.8%						
9. Clothing & clothing accessories	-5.1%	726.8%	5.1%						
10. Sporting goods, hobby, musical	-3.6%	155.0%	41.9%						
11. General merchandise stores	-4.9%	15.1%	9.2%						
12. Department stores	-1.9%	72.5%	-4.5%						
13. E-commerce	-0.6%	14.5%	41.8%						
14. Bars and Restaurants	3.0%	116.8%	2.0%						

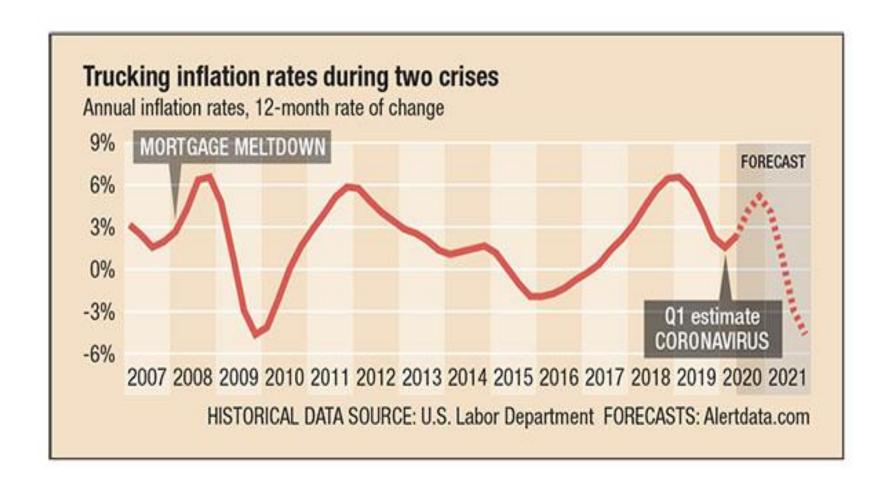
## **Transportation Demand Index**





## **Trucking Price Hikes Due to Fade**

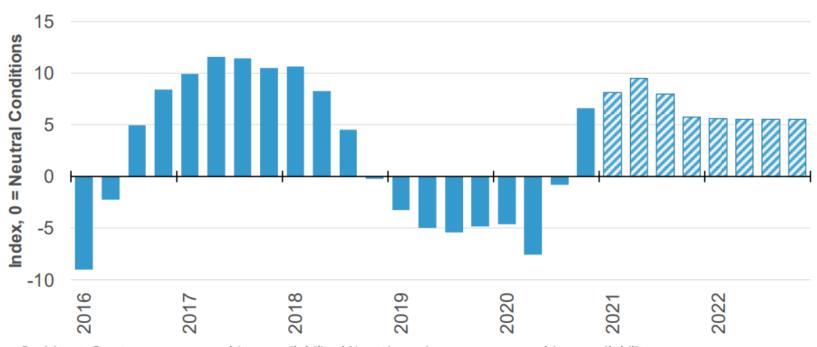




## **Driver Shortage**



## Truck Driver Pressure Index



Positive = Greater pressure on driver availability / Negative = Less pressure on driver availability

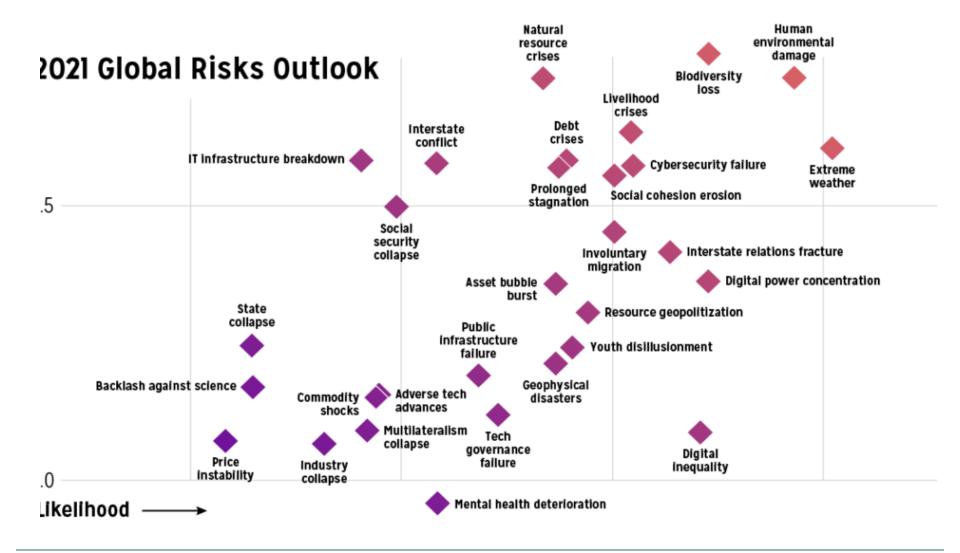
Source: FTR | Transportation Intelligence™; Copyright 2021, FTR

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## **Geopolitical Risk**





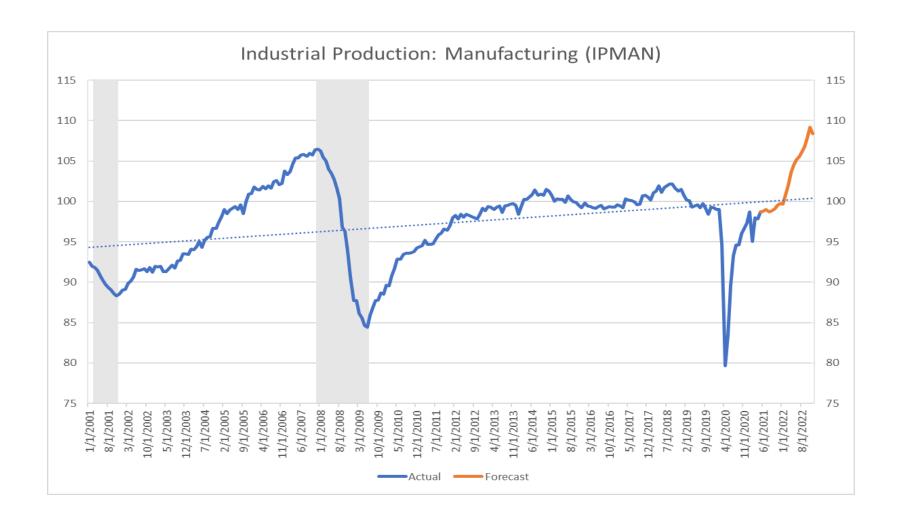
## **Solid Outlook Ahead**



			2019			2020					2021					2022				
	Q1	Q2	Qβ	Q4	Y/Y	Q1	Q2	Q3	Q4	Υ/Υ	Ø1	Q2	Q3	Q4	Y/Y	Q1	Q2	Q3	Q4	Y/Y
Industrial Production: Manufacturing	-1.37%	-0.48%	-0.48%	0.11%	-2.21%	-4.57%	-5.41%	5.59%	2.88%	-1.94%	0.64%	0.88%	0.02%	0.88%	2.44%	2.30%	3.09%	152%	1.51%	8.68%
Aerospace and miscellaneous transportation equipment IPG3364T9S	0.37%	-2.18%	3.83%	1.50%	3.46%	-18.76%	-9.44%	14.45%	3.05%	-13.23%	6.46%	-3.58%	1.32%	3.45%	7.60%	8.42%	3.97%	-1.20%	1.04%	12.53%
Computer and electronic product IPG334S	0.01%	0.44%	1.21%	1.90%	3.61%	1.05%	-0.72%	0.77%	2.18%	3.30%	2.89%	2.61%	0.76%	0.49%	6.90%	0.11%	0.71%	-0.25%	1.34%	1.92%
Electrical equipment, appliance, and component IPG335S	-0.07%	0.22%	-1.79%	-1.88%	-3.49%	-0.84%	-6.96%	2.61%	4.06%	-1.49%	3.54%	1.58%	-0.15%	5.38%	10.67%	159%	1.12%	1.83%	2.49%	7.21%
Fabricated metal product IPG332S	-1.17%	-1.59%	-0.36%	-0.85%	-3.91%	-2.54%	-6.82%	3.57%	0.53%	-5.45%	3.28%	0.27%	4.57%	-0.81%	7.41%	4.00%	5.18%	6.61%	2.25%	19.24%
Machinery IPG333S	-0.71%	-2.58%	-2.02%	0.60%	-4.65%	-1.19%	-9.21%	8.95%	1.55%	-0.75%	4.25%	2.02%	4.10%	0.33%	11.08%	1.20%	2.46%	3.58%	1.49%	9.00%
Motor Vehicles and Parts IPG3361T3S	-6.61%	2.26%	-6.34%	-0.22%	-10.76%	-24.30%	9.41%	21.98%	1.88%	2.93%	-6.85%	1.62%	5.14%	0.65%	0.17%	-4.22%	2.64%	2.03%	2.36%	2.67%
Primary Metal IPG331S	-3.47%	-2.71%	0.70%	-0.42%	-5.82%	-4.87%	-19.13%	15.43%	3.83%	-7.80%	3.66%	0.60%	-8.54%	2.33%	-2.40%	7.72%	6.95%	7.95%	2.08%	26.95%

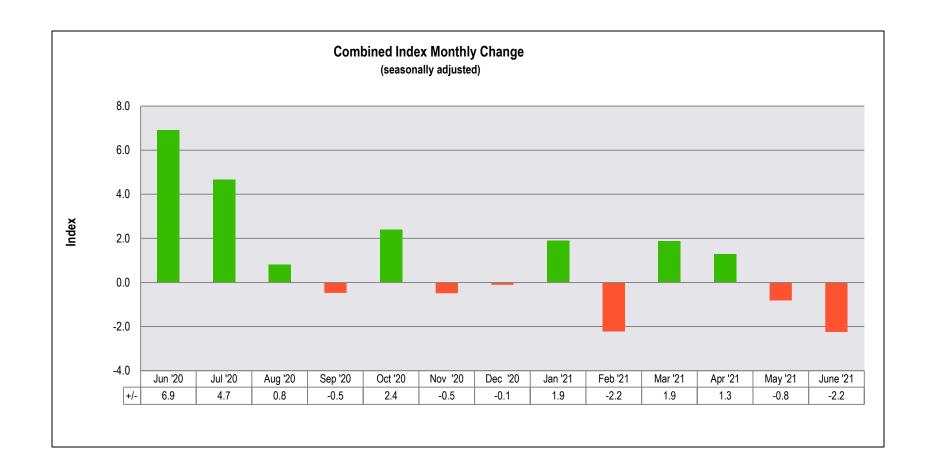
## **Amazing Growth**





## **Credit Managers' Index**





## **Most Useful Thing You Will Learn Today**



When everyone is getting off the zoom call but you're struggling to find the leave meeting button so then it's just you and the host





#### **BUT WAIT – There's More!!**

We are nothing if not prolific. Feel free to check these out in more detail

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   System Manufacturing
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- Business Intelligence Brief

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