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AVI-SPL Signs on to SystemsPlus™ Stop Loss

NSCA's Insurance Solution Helps Stabilize Healthcare Costs

CEDAR RAPIDS, Iowa, December 7, 2009 — AVI-SPL, the largest global integrator of audiovisual systems and services, has announced it will join NSCA's industry-specific insurance solution, SystemsPlus™ Stop Loss, which is part of the Health Solutions program.

The healthcare debate in Washington, D.C., has caused both small and large businesses to reevaluate their current providers and the best options for employee benefits, ease of administration and, most important, cost.

The Stop-Loss program is of great importance to a company like AVI-SPL because it allows both small and large businesses to take advantage of large-group discounts and lower rates. Larger groups have a lower percentage of their premium dollars committed to stop loss insurance. The program combines each individual group into one large group, thus maximizing cost efficiency and making more premium dollars available for claims and potential premium credits.

"I was impressed with the program that SystemsPlus offered to AVI-SPL and was pleased to support NSCA's industry-specific solution," said AVI-SPL CFO, Nicholas Yancich. "SystemsPlus offered the stop-loss protection I was seeking at a substantial savings over the competition. Also, they tailored the program to meet our specific requirements."

A self-funded program, SystemsPlus™ Health Solutions helps industry businesses stabilize their healthcare costs for years to come. The program is an ERISA-compliant tool that allows companies to finance their medical plans and save valuable time and money for employees and the company alike.

"There is a great benefit to participating in a nationwide program," said Ray Bailey, president of the SystemsPlus board of directors and Lone Star Communications. "SystemsPlus can help industry companies simplify health insurance benefits administration, control costs and offer consistent healthcare regardless of where the offices or employees are located. The whole idea of a program designed specific to this industry is to control costs and, with AVI-SPL's commitment to SystemsPlus, the entire

industry will benefit.”

Participants in the program can:

- Access a leading national network of healthcare providers.
- Stabilize health insurance costs.
- Earn “premium credits” based on program and individual company performance.
- Help employees manage health risks with preventative maintenance services covered 100% and not subject to deductible or co-insurance.
- Streamline HR through one contact and one program for their entire company, no matter where employees live or work.

“During these challenging times, NSCA members are showing their commitment to continuing to grow their companies and support their employees,” said NSCA executive director, Chuck Wilson. “AVI-SPL has been a big supporter of NSCA through the years and this commitment will help other contractors stabilize their own healthcare through SystemsPlus.”

To learn how your company can benefit with SystemsPlus Health, Property & Casualty or Surety Solutions, visit www.systemsplus.org or call NSCA at 800.446.6722.

About NSCA

NSCA is the leading not-for-profit association representing the commercial electronic systems industry. With more than 2,500 member companies worldwide, the National Systems Contractors Association is a powerful advocate of all who work within the low-voltage industry, including systems contractors/integrators, product manufacturers, consultants, sales representatives, architects, specifying engineers and other allied professionals. NSCA is dedicated to serving its members and stakeholders through education, advocacy, outreach and member services. Offering its own certification program, the Electronic Systems Technician (EST) and an extensive library of courses within six professional colleges of the NSCA University, NSCA members are trained on topics from sales to business management to technical knowledge. NSCA provides leading industry research and market intelligence, insurance solutions through its SystemsPlus™ Insurance Solutions program, and the industry’s most comprehensive manual of practice, Essentials of Systems Integration™ Online, as well as other business tools. For more information, visit www.nasca.org.

About AVI-SPL

Headquartered in Tampa, Fla., AVI-SPL is the result of a merger between Audio Visual Innovations (AVI) and Signal Perfection, Ltd. (SPL). In aggregate the company has more than 40 years of experience providing innovative audio and video communications solutions with a strong tradition of high quality and exceptional customer service. As the largest global integrator for audio and video communications systems and services, AVI-SPL is uniquely positioned to deliver the most comprehensive line-up of presentation solutions, including: systems integration, sales and rentals, complete staging and production, managed conferencing, IP integration and event management. For more about AVI-SPL, visit www.avispl.com.

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