



NSCA
University™
Partner Provider

Join Leaders in the Commercial Electronic Systems Industry

BECOME AN NSCA PARTNER PROVIDER

Do you conduct an educational program or course designed for the commercial electronic systems industry? Join industry leaders and become a designated NSCA Partner Provider.

NSCA's Partner Providers are organizations recognized for their high-quality training programs and dedication to advancing the commercial electronic systems industry. As a Partner Provider, your organization receives recognition for your continuing education efforts and the opportunity to reach more professionals in the industry.

NSCA'S PARTNER PROVIDERS BENEFIT FROM:

- Course attendance from NSCA members
- Recognition as a leader in providing quality training that meets NSCA standards
- Differentiation from other educational providers in the industry
- Promotion of your courses on NSCA's website
- Promotion of your courses in NSCA materials to current and prospective students
- NSCA Partner Provider logos for use in your course materials and on your website

HOW THE PROGRAM WORKS

Once you complete and mail the attached application, NSCA's LU Oversight Committee will review your course offerings and determine if they are a good fit for the program. Examples of the courses that are often approved include:

- Manufacturer training
- In-house training
- Consultant training
- Association education (beyond NSCA)

NSCA promotes Partner Provider courses to its members who are in the process of renewing their certification or completing the Certificate of Completion Program (CCP). This gives you the opportunity to work directly with industry professionals and raise awareness of your products and services.



HELP NSCA UNIVERSITY EDUCATE SYSTEMS PROFESSIONALS

NSCA University provides courses to help commercial electronic systems professionals – from entry-level to advanced – expand their knowledge and increase the value they add to their services. Join this cause and help NSCA educate professionals in the industry.

As an NSCA Partner Provider, your course will help industry professionals renew their certification and/or earn their Certificate of Completion. Both certificates are awarded according to the number of Learning Units (LUs) completed by the participant.

SIX COLLEGES OF NSCA UNIVERSITY

College of Project Management – Designed for project managers, this college also appeals to support staff.

College of System Sales – Designed for system sales staff, this college also appeals to manufacturers, independent sales representatives and support staff.

College of System Design – Designed for system designers and consultants, this college also appeals to technicians, system sales staff, manufacturers and independent sales representatives.

College of Technical Knowledge – Designed for field technicians, bench technicians and installers, this college also appeals to system sales staff, manufacturers, consultants, independent sales representatives and end users.

College of Business – Designed for owners, general managers and support staff, this college also appeals to system sales staff, manufacturers and independent sales representatives.

College of Allied Professionals – Designed for architects, engineers, general contractors, IT department staff and facility managers, this college also appeals to consultants, building owners, system end users and electrical contractors.



ABOUT NSCA'S EST CERTIFICATION PROGRAM

NSCA EST-L2™ is designed for professionals with two or more years of industry experience whose primary occupation is in commercial design and/or integration, installation and field maintenance/service of: cabling, infrastructure and/or products that transport voice, video and audio and data signals; products that control signals; and products that use signals to control mechanical and electrical apparatus.

WHAT IS AN LU?

Learning Units (i.e., LUs) are the numeric values NSCA assigns to educational courses. Participants in NSCA's certification courses are required to earn a number of LUs before completing the program. LUs are based on course content and length. All courses submitted for the Partner Provider program will be awarded a number of LUs in an NSCA credential or University college.

CONTINUING EDUCATION REQUIREMENTS FOR CERTIFICATE HOLDERS

NSCA-issued credentials are good for three years. Throughout the three-year period, candidates must obtain the LUs necessary to renew their credential (only education in the recent three-year period will be considered/valued toward LUs). Courses provided by the Partner Providers help certificate holders continue their education.

Credential holders are required to earn a specific number of LUs every three years in order to renew their certifications.

ABOUT NSCA'S CERTIFICATE OF COMPLETION PROGRAM (CCP)

NSCA's CCP program covers the best practices, skills and information needed in career paths as various as administrative support, sales, technicians, installers, managers and executives. Consultants, architects, system operators and other allied professionals also benefit from CCP training programs.

Participants in NSCA's CCP program are awarded a Certificate of Completion after attaining 24 Learning Units (LUs) within one of the six NSCA colleges over a three-year period.

Partner Providers are limited to a total of 16 LUs towards EST renewal and 8 LUs towards the Certificate of Completion Program (CCP) for a single education event.

CCP RENEWAL

CCP holders must re-apply every three years to renew their listing on the CCP registry with evidence that they continued their education by attending an additional eight hours of classroom or hands-on instruction. These eight hours are not limited to NSCA University courses, but may be earned through industry education programs or manufacturer training.

CCP AND EST LU REQUIREMENTS*

	EST	CCP
A Certificate of Completion is issued.	1	1
A Certificate of Completion issued and an exam is given in order to obtain the certificate.	1.5	1.5
No certificate or transcript is issued for the course.	0.75	0.75
Course is product specific.	0.5	0.5
The course is NSCA sponsored and at the industry trade show.	1	1
The course is offered outside of NSCA University at the industry trade show.	0.75	0.75
Total number of LUs allowed from outside providers, events or courses.	16	8

**All courses offered by Partner Providers are Electives.*



PARTNER PROVIDER APPLICATION PROCESS

1. Complete and submit the included application. Make sure to send:

- A copy of the certificate that will be issued for the course
- A copy of the course description/syllabus
- A copy of the instructor biography/qualifications
- Payment (i.e., \$50 for one to three classes, \$100 for four to six classes, \$300 for seven to 12 classes)

Partial applications will not be reviewed.

2. A panel of contractors and consultants from NSCA's LU Oversight Committee will review your application, considering the following:

- Instructor Qualifications
- Course Objectives
- Course Content
- Course Length

Courses taught at NSCA-sponsored events are automatically accepted.

3. NSCA will notify you in writing regarding the status of your submission. If your course is approved, NSCA will promote your course on its website, in member communications and in releases sent to the press.

Providers teaching classes that have been submitted for Partner Provider status and are awaiting approval may request that credit be extended retroactively to students who complete the course.

Each year, we ask providers to submit a new application to maintain status in the program. This step ensures the educational course meets NSCA's standards. All submissions will be reviewed bi-annually (January and July of each year).

Program guidelines are subject to revisions and updates. Please check with NSCA for current programming specifics.

ENROLL TODAY!

Simply complete the application and return it to:

Mail: NSCA

Partner Provider Program
3950 River Ridge Drive NE
Cedar Rapids, Iowa 52402

Fax: 319.366.4164

Questions: 800.446.6722



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NSCA Learning Unit Program Partner Provider Application

Name: _____ Date: _____

Company name: _____

Company address: _____ State: _____

Zip Code: _____

City: _____ Company telephone number: - -

Email address: _____ Instructor Name: _____

Please list only one course per form. Duplicate form as necessary.

Course Title: _____

Course Length: _____ Course Type: Live Online Self-Study

Difficulty Level: Basic Intermediate Advanced Expert

The audience for this class (check all that apply):

- | | | |
|---|---|--|
| <input type="checkbox"/> Technicians | <input type="checkbox"/> System Designers | <input type="checkbox"/> Support Staff |
| <input type="checkbox"/> Installers | <input type="checkbox"/> Manufacturers | <input type="checkbox"/> Architects |
| <input type="checkbox"/> Sales | <input type="checkbox"/> Consultants | <input type="checkbox"/> Other _____ |
| <input type="checkbox"/> Business | <input type="checkbox"/> Owners | <input type="checkbox"/> Other _____ |
| <input type="checkbox"/> Project Managers | <input type="checkbox"/> General Managers | |

Content Area	Basic	Intermediate	Advanced	Expert
<input type="checkbox"/> Access Control	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/> Audio Systems	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/> Broadband	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/> Buses and Networks	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/> Business	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/> Cable Selection	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/> Cabling	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/> CCTV	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/> Computer Applications	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/> Connection or Termination	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/> Construction Materials and Methods	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/> Data and Networking	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/> Electrical Safety	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/> Electrical Theory	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/> Electronics	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/> Fasteners and Anchors	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/> Fiber Optics	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/> Fire	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/> Intrusion Detection	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Content Area (Cont.)	Basic	Intermediate	Advanced	Expert
<input type="checkbox"/> Management Skills	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/> Marketing	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/> Math	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/> Media Management	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/> Nurse Call and Signaling	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/> Pathways and Spaces	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/> Power and Grounding	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/> Project Management	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/> Rack Systems	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/> Sales	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/> Site Survey, Project Planning & Documentation	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/> Test Equipment	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/> Video Systems	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/> Wireless Communication	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

- Provider must include a copy of certificate, if any, that will be issued for this course.
- Provider must include a copy of course description/syllabus.
- Provider must include a copy of instructor bio/qualifications.
- Provider agrees to provide a list of class attendees wishing to receive LU credit through NSCA.
- Provider agrees to use NSCA LU logos in the promotion of qualified LU classes.
- NSCA will list all LU Providers on the NSCA website. Provider will supply high-quality company logos for this purpose.
- Provider agrees to distribute NSCA material pertaining to the EST and/or CCP training programs to persons requesting such materials.

By signing and submitting this petition to be an NSCA Partner Provider, you agree that all information contained in this form is current and accurate.

Partner Provider petitioner's signature: _____

NSCA reserves the right to audit all approved courses.

All LU providers will need to reaffirm their course information on an annual basis and renew their provider status every 3 years.

LU Provider Fee **1-3 classes= \$50.00 total**
 4-6 classes=\$100.00 total
 7-12 classes=\$300.00 total

Check enclosed
 Credit Card (circle one) VISA MasterCard American Express

Credit Card Number _____

Expiration Date _____

Signature _____

SUBMIT YOUR APPLICATION TO:

NSCA
Partner Provider Program
 3950 River Ridge Drive NE
 Cedar Rapids, IA 52402
 education@nsca.org
 800.446.6722
 Fax: 319.366.4164